

Medicon Valley

- The Medicon Valley Life science cluster is the strongest Life science cluster in the European Union
- Collaboration agreement signed with Japan Bioindustry Association

cluster

countries

regions

4.5

million inhabitants







SmiLe – a Venture Hub

SmiLe is a non-profit Venture Hub empowering entrepreneurs and startups to commercialize and develop life science innovations.

Founded by











PROGRAMS FOR EVERY STAGE & NEED



E-LEARNING FOR ASPIRING ENTREPRENEURS



INTENSIVE COURSE FOR EARLY STAGE STARTUPS



DEVELOPMENT OF STARTUPS



GROWTH OF SCALE-UPS

START

Target group: Graduates, PhDs

Outcome: Knowledge in key principles of life science innovation

Annually Jan-March

Target group: Early stage start-ups / business ideas

Outcome: Validated business idea

Start this Spring: Life Science Academy Fall: FoodTech Bootcamp Target group: Incorporated early stage start-ups

Outcome: Validated and operational business

On a rolling base

FINISH

Target group:
Alumni companies from incubator program and other scale-ups

Outcome:
More companies
reaching high growth,
strengthen the Life
science industry in our
region

Industry collaboration – announced 11/4





https://www.aaxbiotech.com/



ABBVIE SCANDINAVIAN GOLDEN TICKET

The collaboration with SmiLe aimed to identify and select one early-stage company developing novel, transformational therapies for immunology, oncology, neuroscience, ophthalmology or aesthetics.

THE WINNER GETS:

- **Lab space**
- Mentoring and business coaching
- Tailored support
- Exclusive access to AbbVie and SmiLe networks



Tailormade development program for scale-ups



- Started this January
- 9 modules over
 12 months
- 6 companies with CEO+ management team
- Life science companies only
- Mix of lectures, workshops and individual sessions
- Initial assessments of the companies
- SmiLe and Medicon Village
- EU financed
 Pilot



Life science focus and a mix of external and internal experts



9 Modules over 12 months





Business acumen & executive leadership Lund University



People, processes & structures



Commercialisation, market expansion & internationalisation



Digitalisation and new technologies as tools for business value



Strategic financing for growth



Sustainability and its role in creating sustainable business value



Regulatory strategy as a framework for growth



Ready to grow 10x more Good Accelerator





